

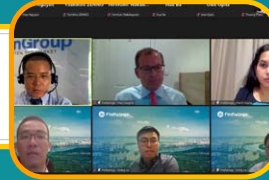


# NEWSLETTER

QUARTER 3 - 2021

**1**

**FIIRATINGS' CREDIT RATING ANNOUNCEMENT ON BAMBOO CAPITAL JSC**



**STRATEGIC COOPERATION AGREEMENT AMONG BCG LAND, TRACODI AND VINAHUD**

**2**

**3**

**BAMBOO FINANCIAL CORPORATION'S ACQUISITION OF 20% SHARES OF CAPITAL SECURITIES – A STOCK BROKING COMPANY**

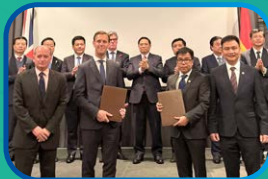


**BCG'S ACQUISITION OF 71% STAKE OF AAA INSURANCE – PENDING REGULATORY APPROVAL FROM THE MINISTRY OF FINANCE**

**4**

**5**

**BCG'S PLAN TO DEVELOP A RESORT IN DAK NONG PROVINCE**



**BCG ENERGY SIGNING AN MOU ON WIND POWER DEVELOPMENT WITH SIEMENS GAMESA**

**6**

**7**

**BCG'S CONTINUOUS EFFORTS AND CONTRIBUTIONS TO THE FIGHT AGAINST COVID-19**



# FINANCIAL SNAPSHOT IN Quarter 3/2021

(Unit: VND)

Net sales  
**457,439,869,146**

Net profit  
**217,917,651,949**

EPS (cumulative)  
**3,423**

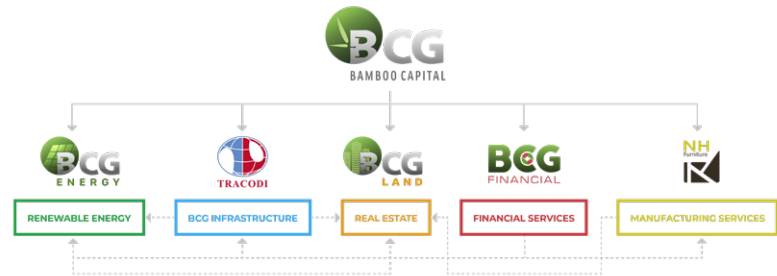
Total assets  
**35,371,211,949,707**

Owner's equity  
**6,358,456,265,071**

Market cap (October 29<sup>th</sup>, 2021)  
**7,646,705,371,800**

## THE INCORPORATION OF BCG FINANCIAL JSC, ADDING 5TH CORE BUSINESS UNIT TO THE GROUP

Finance will be the fifth core business segment of the Group, alongside with others 4 business segments which are agriculture & manufacturing; construction & infrastructure; real estate and renewable energy. BCG Financial JSC's ambition is to develop four strategic business segments in the future including insurance, banking, fintech, and securities services.



## SHARE OFFERING TO EXISTING SHAREHOLDERS

- Number of shares to be issued: **148.768.587** shares
- Par value: 10.000 VND/share
- Issuance price: **12.000** VND/share
- Subject: Existing shareholders at the last registration date (December 7<sup>th</sup>, 2021)
- Issuance ratio: **2:1** (for every 1 share of ownership, a shareholder shall buy 1 newly issued share, and every 2 shares of ownership shall buy 1 newly issued share)
- Period of transferring purchasing rights: from December 14<sup>th</sup>, 2021 to January 10<sup>th</sup>, 2022.
- Period to register to purchase shares: from December 14<sup>th</sup>, 2021 to January 14<sup>th</sup>, 2022.
- Period to make payment to purchase shares: from December 14<sup>th</sup>, 2021 to January 14<sup>th</sup>, 2022.

## CONSOLIDATED BUSINESS RESULTS OF Q3/2021

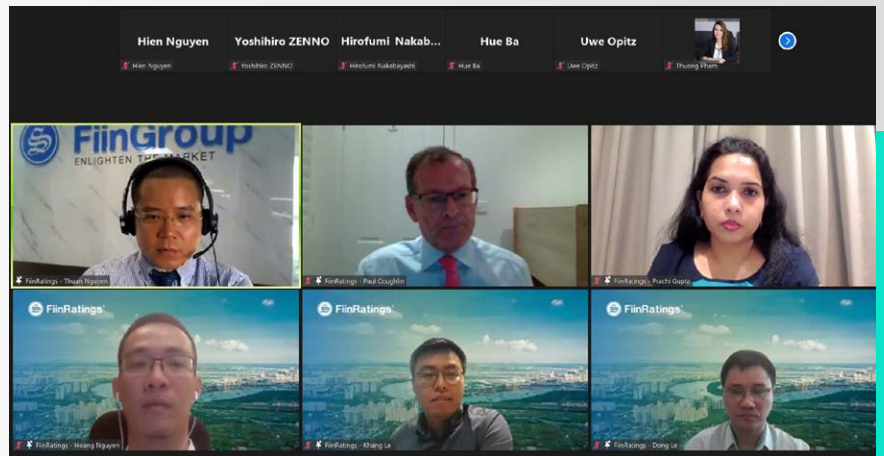
According to the recently announced Consolidated Financial Statements of Bamboo Capital Joint Stock Company (BCG) for Q3 2021, the Company's profit after tax reached 217 billion VND, an increase of 186% compared to the same period last year. The Company's consolidated profit grew strongly mainly due to the M&A activities of real estate projects as well as the recorded cash flow from renewable energy projects in operation since the end of 2020.

As of September 30<sup>th</sup>, 2021, BCG's total assets reached 35,371 billion VND, up 21.1% compared to the beginning of the year. In the third quarter, BCG paid a stock dividend of 2% and converted 90 million shares from bonds. Thereby, the charter capital of the Company was raised to 2,975,371,740,000 VND, an increase of 118.7% compared to the beginning of the year.

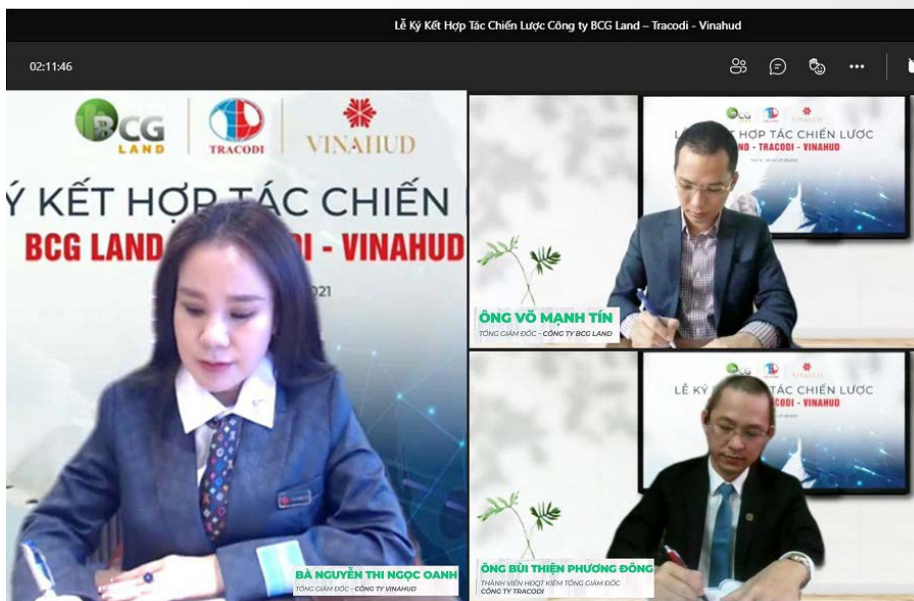
## FIINRATINGS: CREDIT RATING ANNOUNCEMENT ON BAMBOO CAPITAL JSC

On August 27<sup>th</sup>, 2021, through a seminar to assess the prospect of Vietnam’s renewable energy industry, FinRatings announced the credit rating of Bamboo Capital JSC as "BB" with a positive outlook.

FinRatings’ positive outlook for BCG reflects the medium and long-term growth potential of in the renewable energy and real estate sectors. The outlook also reflects FinRatings’ expectation that the Company’s financial flexibility will turn more positive when renewable energy projects and real estate projects begin to bring in steady cash flows from 2021 and push forward the Company’s plans for increasing equity. This credit rating will strengthen Bamboo Capital’s name and reputation in the international financial market.



## STRATEGIC COOPERATION AGREEMENT AMONG BCG LAND, TRACODI AND VINAHUD



On August 27<sup>th</sup>, 2021, BCG Land Joint Stock Company (BCG Land), Transport and Industry Development Investment Joint Stock Company (Tracodi), and Vinahud Housing and Urban Development Investment Joint Stock Company (Vinahud) signed a Strategic Cooperation Agreement to develop projects in Viet Nam. Specifically, BCG Land and Vinahud will cooperate to develop projects from the Central region to the Northern

region while Tracodi will act as the General Contractor to manage the construction of the projects.

Immediately after the cooperation agreement is signed, the relevant units of the three parties will promote the signing of contracts with specific content so that the cooperation can be implemented soon.

## BAMBOO FINANCIAL CORPORATION'S ACQUISITION OF 20% SHARES OF CAPITAL SECURITIES COMPANY

On August 31<sup>st</sup>, 2021, Bamboo Financial Corp Joint Stock Company (BFC) completed an investment transaction in Thu Do Securities Corporation (CASC) with an ownership rate of 20%. The two parties will support and maximize each other's advantages in the fields of financial investment, securities, and Fintech.

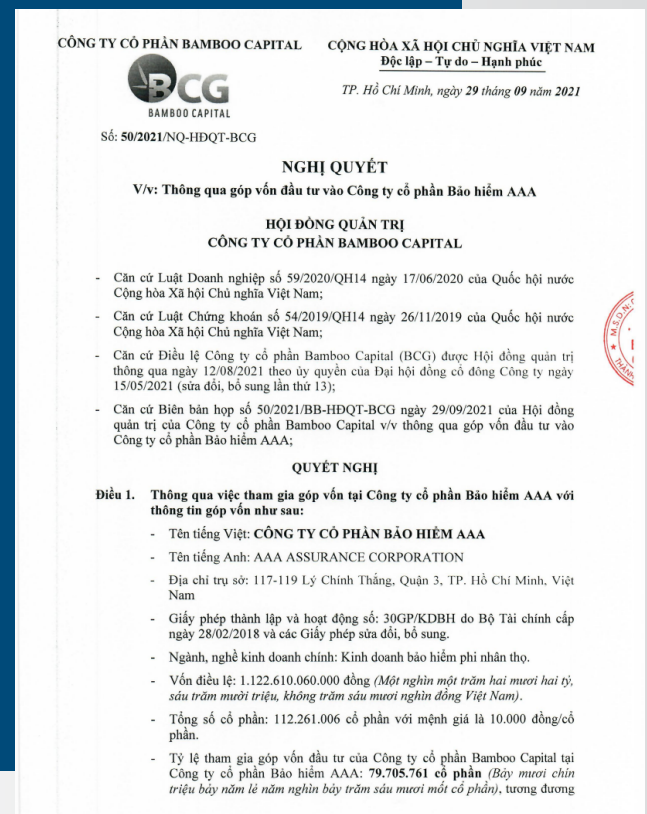
BCG invested in BCFC and became its major shareholder in early 2021. BFC is currently operating in the Fintech field and is formerly known as Eloan Joint Stock Company established in 2017. Meanwhile, CASC was founded in 2006 and has operated in the securities business ever since.



## BCG'S PLAN TO ACQUIRED 71% STAKE OF AAA ASSURANCE

On September 29<sup>th</sup>, 2021, BCG's Board of Directors approved to buy back 71% shares of AAA Insurance Joint Stock Company. The two parties have completed the negotiation and due diligence process. The transaction is awaiting regulatory approval from the Ministry of Finance and is expected to be completed this year.

The total number of shares of AAA Insurance is currently 112,261,006 shares. BCG's rate of capital contribution in AAA Insurance is 79,705,761 shares, equivalent to 71% ownership of AAA Insurance's charter capital. The transaction is a share transfer from existing shareholders of AAA. With this ratio, BCG will become the largest shareholder of AAA Insurance.



## BCG DEVELOPMENT PLAN FOR A RESORT IN DAK NONG PROVINCE – CENTRAL VIETNAM

On October 13<sup>th</sup>, 2021, through the Investment Promotion Conference known as "Dak Nong Aspiration", BCG and the People's Committee of Gia Nghia City signed a contract to implement the Helios Village project. In this conference, BCG supported the Startup Fund of Dak Nong province with 200 million VND to promote the potential and advantages of the province.

The Helios Village project has a scale of 19 hectares with a total investment of 1,450 billion VND. According to the original design, this is a complex residential real estate project including villas and ecological townhouses along Dak R'Tih lake (Gia Nghia city), directly developed by BCG Land. When completed, Helios Village will become a typical Eco-City – Second Home model, promoting the development of Dak Nong real estate and tourism industry.



## BCG ENERGY SIGNS WIND POWER DEVELOPMENT DEAL WITH SIEMENS GAMESA AT COP26 IN GLASGOW 2021

On October 31<sup>st</sup>, 2021, within the framework of the COP26 Climate Change Conference taking place in the United Kingdom, under the witness of Vietnamese Prime Minister Pham Minh Chinh, Siemens Gamesa Renewable Energy signed a Memorandum of Understanding (MOU) with BCG Energy on providing equipment and technical solutions for wind power development in Vietnam.

Siemens Gamesa Renewable Energy is a member of Siemens Corporation (Germany) - the world's largest supplier of wind power and renewable energy technology equipment.

According to the signed agreement, Siemens Gamesa Renewable Energy will be the supplier of equipment and technical solutions for BCG Energy to implement a roadmap to build more than 500 MW of wind power in Vietnam in the next few years. The contract value is expected to be around 400 million USD.



# BCG'S CONTINUING EFFORTS IN FIGHTING AGAINST COVID-19

Since the 4<sup>th</sup> surge of Covid-19 pandemic in Ho Chi Minh City, BCG - through the BCG Foundation - has proactively supported the community in the prevention and control of the Covid-19 spread by donating ventilators and cars to Thong Nhat hospital; donating test-kits, masks, and oxygen meters for Long An and Binh Dinh provinces; and sending gifts to people affected by the pandemic. The total value that BCG has donated during the 4<sup>th</sup> pandemic surge is more than 80 billion VND.



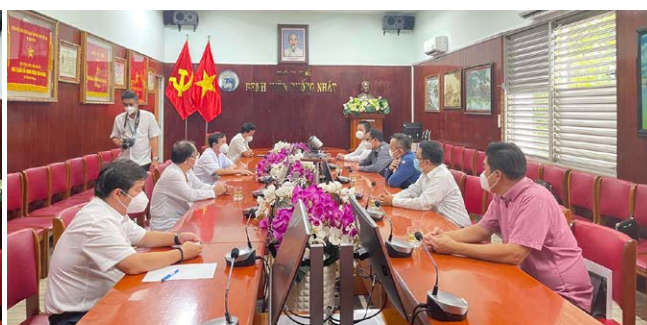
**BCG donated 50,000 test kits to Long An Province**



**BCG donated 40 fingertip pulse oximeter SPO2 to Binh Dinh Province**



**BCG supported the disadvantaged in Phu My District, Binh Dinh Province**



**BCG Foundation donated 6 oxygen machines and a 16-seat car value of 4.2 billion VND to Thong Nhat Hospital**

## SHARE INFORMATION & SHAREHOLDER STRUCTURE

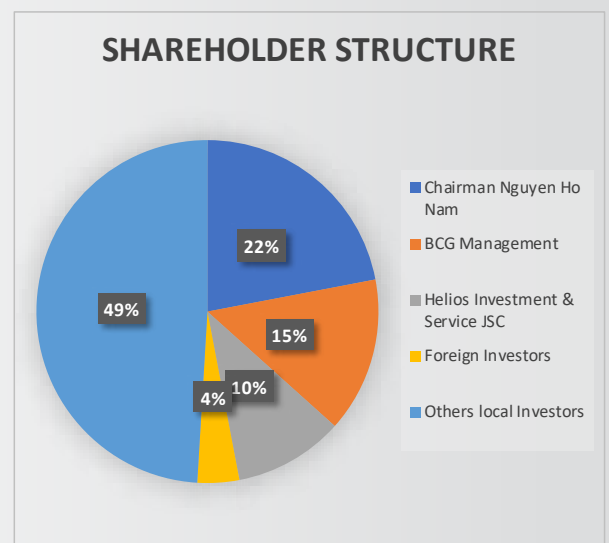
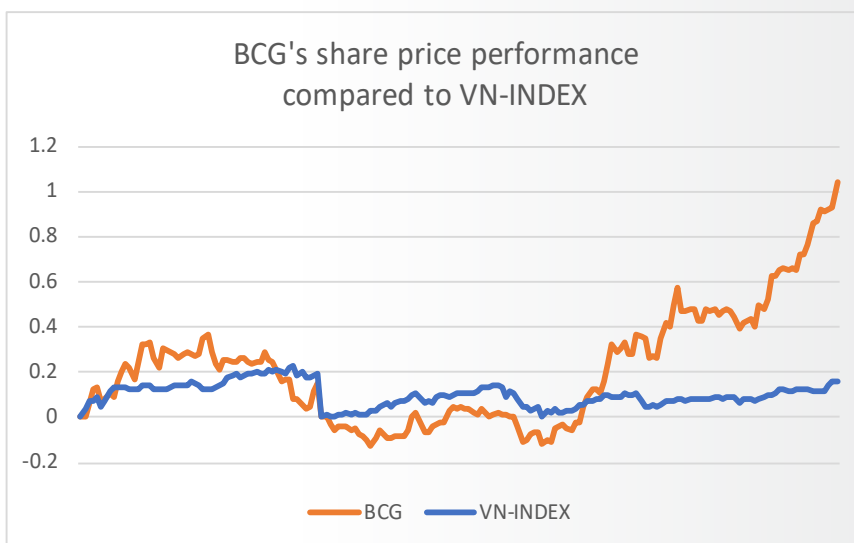
May 1<sup>st</sup> 2021 to October 30<sup>th</sup> 2021

	<i>Unit</i>	
<b>Price</b>	VND	<b>25,700</b>
<b>Average volume of 15 sessions</b>	<i>shares</i>	<b>3,360,976</b>
<b>Price movement amplitude</b>	VND	<b>10,960 - 26,000</b>
<b>Earning per share(04-accumulated-quarter EPS)</b>	VND	<b>3,423</b>
<b>P/E ratio</b>	<i>times</i>	<b>7.51</b>
<b>Market capital</b>	<i>billion VND</i>	<b>7,647</b>
<b>Charter capital</b>	<i>billion VND</i>	<b>2,975</b>
<b>Floating shares</b>	<i>shares</i>	<b>297,537,174</b>
<b>Maximum foreign-ownership rate</b>	<i>%</i>	<b>35%</b>

### VALUATION REPORT OF SECURITIES COMPANY

Evaluation party	Date of issuing	Stock price on the issuing date	Target price	Expected return
<b>VNDIRECT SECURITIES</b>	<b>August 31<sup>st</sup> 2021</b>	<b>17,800</b>	<b>24,000</b>	<b>25.83%</b>

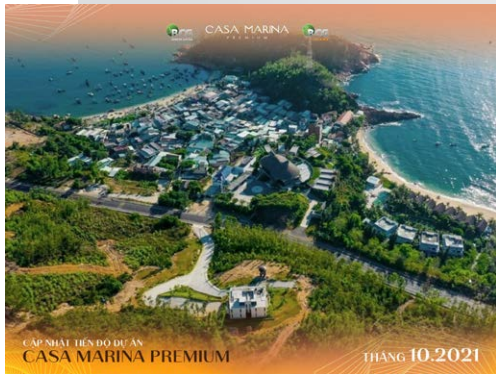
### BCG'S SHARE PRICE PERFORMANCE (MAY 1<sup>st</sup> 2021 - OCTOBER 30<sup>th</sup> 2021)





## Casa Marina Premium (updated on October 29<sup>th</sup>, 2021)

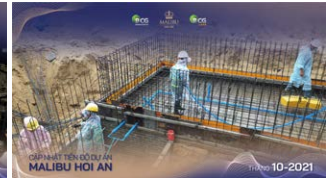
Construction resumed on October 15<sup>th</sup>, 2021 after the temporary pause since August 2021 due to social distancing. Phase 1 of the infrastructure work is under construction.



## Malibu Hoi An (updated on October 29<sup>th</sup>, 2021)

Construction resumed in October 2021 after the temporary pause by to social distancing since August 2021. Condotels' interior construction and MEP construction are being finished. Handover schedule of

condotels is now postponed till Q1/2022 and the whole project is expected to be delivered before June 2022.



## King Crown Infinity (updated on October 29<sup>th</sup>, 2021)

Construction resumed on October 4<sup>th</sup> 2021 after the 90-day delay due to social distancing. The basement is currently constructed.



## Casa Marina Mui Ne

(updated on October 29<sup>th</sup>, 2021)

Show flat is being completed and sale opening is expected soon.



## Hoian d'Or

(updated on October 29<sup>th</sup>, 2021)

Construction resumed in October 2021. Shophouse and phase 1 of infrastructure work including shophouses, boutique and condotel area are being constructed. Sale opening is being planned.



## Amor Riverside Villas

(updated on October 29<sup>th</sup>, 2021)

Construction resumed on October 4<sup>th</sup> 2021 after the 90-day delay due to social distancing. 90% of the infrastructure work has been completed and the project is currently at the show flat's pile construction stage.





# Bamboo Capital Group

Head Office: **27C Quoc Hung street, Thao Dien Ward, District 2, Ho Chi Minh City**

Phone: **+84 8 62.680.680**

Fax No: **+84 8 62.99.11.88**

Website: **[bamboocap.com.vn](http://bamboocap.com.vn)**

Facebook: **[facebook.com/BambooCapitalGroup](https://facebook.com/BambooCapitalGroup)**

Youtube: **[youtube.com/BambooCapitalGroup](https://youtube.com/BambooCapitalGroup)**

Linkedin: **[linkedin.com/company/bamboo-capital-jsc](https://linkedin.com/company/bamboo-capital-jsc)**

Subscribe to our Newsletter or request for any information, please contact:

**Investor Relations Department:**

**[irbcg@bamboocap.com.vn](mailto:irbcg@bamboocap.com.vn)**